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T. - 418 663-1411

rouillard.ca

November 24<sup>th</sup>, 2025

Subject: Important Update on U.S. Tariffs Impact

Dear Partner,

ROUILLARD

I am reaching out to inform you of an important update regarding the impact of new U.S. tariffs on

our products.

Following the implementation of new U.S. customs tariffs on metal and aluminum content in office

furniture, we must apply a 15% charge to your orders, effective December 1st, 2025, to help offset a

portion of these additional costs. We understand that this adjustment may have an impact, and we

want to assure you that we are taking every possible measure to minimize its effect on our business

relationship.

Our priority remains to provide you with high-quality products and services at competitive prices. We

appreciate your understanding and support as we navigate these changes together. Moving forward,

all orders will be confirmed with this adjustment reflected in the final invoices. Should there be any

further developments regarding these tariffs, we will keep you informed promptly.

If you have any questions or would like to discuss this matter further, please do not hesitate to contact

your representative.

Thank you for your understanding and continued support.

Best regards,

Anne-Marie Roy

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General Manager